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ORDER NO. 3517

UNITED STATES OF AMERICA POSTAL REGULATORY COMMISSION WASHINGTON, DC 20268-0001

Before Commissioners: Robert G. Taub, Acting Chairman;

Nanci E. Langley, Vice Chairman;

Mark Acton; and Tony Hammond

Competitive Product Prices
Parcel Select Contract 12 (MC2016-37)
Negotiated Service Agreement

Docket No. CP2016-46

ORDER APPROVING AMENDMENT TO PARCEL SELECT NEGOTIATED SERVICE AGREEMENT

(Issued September 15, 2016)

I. INTRODUCTION

The Postal Service seeks to amend a Parcel Select negotiated service agreement.¹ For the reasons discussed below, the Commission approves the Amendment.

¹ Notice of United States Postal Service of Amendment to Parcel Select Contract 12, with Portions Filed Under Seal, September 14, 2016 (Notice). The amendment is an attachment to the Notice (Amendment).

In Order No. 2927, the Commission approved the Parcel Select Contract 12 negotiated service agreement (Existing Agreement).² On September 14, 2016, the Postal Service filed notice that it has agreed to the Amendment to the Existing Agreement. Notice at 1.

The Postal Service intends for the Amendment to become effective two business days after the date that the Commission completes its review of the Notice. *Id.*

II. COMMISSION ANALYSIS

The Commission has reviewed the Notice and the accompanying Amendment filed under seal.

Cost considerations. The Commission reviews competitive product prices to ensure that each product covers its attributable costs, does not cause market dominant products to subsidize competitive products, and contributes to the Postal Service's institutional costs. 39 U.S.C. § 3633(a); 39 C.F.R. §§ 3015.5 and 3015.7. As long as the revenue generated by the product exceeds its attributable costs, the product is unlikely to reduce the contribution of competitive products as a whole or to adversely affect the ability of competitive products as a whole to contribute an appropriate share of institutional costs. In other words, if a product covers its attributable costs, it is likely to comply with 39 U.S.C. § 3633(a).

The Amendment reflects a change in the dates of the contract quarters and the effective date of the annual adjustment. Notice, Attachment A at 1, 3. The Amendment does not materially affect the underlying financial analysis of the Existing Agreement. Thus, the Commission finds that the Existing Agreement, as amended, comports with the provisions applicable to rates for competitive products in 39 U.S.C. § 3633(a) and 39 C.F.R. § 3015.7.

² See Docket Nos. MC2016-37 and CP2016-46, Order Adding Parcel Select Contract 12 to the Competitive Product List, December 24, 2015 (Order No. 2927).

Docket No. CP2016-46

- 3 -

Other considerations. The Amendment shall become effective two business days after the date that the Commission completes its review. Notice at 1; *id.*Attachment A at 1.

If the Existing Agreement, as amended, is terminated prior to the scheduled expiration date, the Postal Service shall promptly notify the Commission.

In conclusion, the Commission approves the Existing Agreement, as amended.

III. ORDERING PARAGRAPHS

It is ordered:

- 1. The Commission approves the Parcel Select Contract 12 negotiated service agreement, as amended.
- 2. The Postal Service shall notify the Commission if the Existing Agreement, as amended, terminates prior to the scheduled expiration date.

By the Commission.

Stacy L. Ruble Secretary